**SALESFORCE LEAD QUESTIONNAIRE**

**Interviewer: Sai**

1. What is asynchronous apex
2. What is queueable apex
3. How do you execute queueable job?
4. Have you involved in coding and code review?
5. Write a code in notepad
   1. We need to prevent deletion of account if there are any contact associated with it
   2. What are the options available other than trigger?
   3. Can we do it through validation rule
   4. If SOQL returns more than 50K record, then how will handle it?
   5. How will you achieve it through synchronous process or asynchronous transaction?
   6. What’s the limit in SOQL for queueable?
   7. Have you heard about offset? How will you handle 50K records through offset?
6. Lightening
   1. What you have worked on in Lightening
   2. What are the different components in lightening?
   3. Tell me about your project where you used batch theme
   4. Difference between normal DML and
7. Write a code

Problem Statement –‘Detail a solution for the following: On the Opportunity object, prevent non-admin users from modifying the Opportunity Name once Probability is greater than 50% and Prevent Opportunity from being deleted if Probability greater than or equal to 75%”

* 1. What are the different options to implement this – Validation rule and through trigger

1. Difference between Workflow and process builder
2. What is order of execution in Salesforce?
3. Have you exposed any API in Salesforce?
4. Any idea about bulk API
5. Have you worked on any integration?

**Interviewer : Chandu**

1. Tell me about yourself
2. Explain the project you worked on
3. Would you be preferring to work on Customization or configuration?
4. Would you be preferring to work on front end lightening or backend
5. Did you work on any CPQ system?
6. Have you worked on Quote, opportunity, account
7. On Opportunity front what you worked
8. Have you worked in Service Cloud?
9. Explain business process of the longest project you worked on
10. What was client business and how did you help in improving client’s business
11. What is governor limit?
12. While writing trigger have you come across situation where trigger is calling itself? Can you explain the scenario?
13. Have you worked on asynchronous process?
14. What is the difference between batch and future method?
15. While writing future method what Sobject you can pass?
16. Why Salesforce is not supporting it
17. Can you call out future method?
18. Can you call batch apex in future method? What about vice versa? Any governor limit you may hit?
19. Can you chain batches? How can you do that?
20. Can you initiate in same batch class or new one?
21. How many batch classes can be called?
22. How many total batches run into the system?
23. Have you worked on calling Webservices or APIs?
24. Have you worked on serialization and deserialization? Can you explain the scenario?
25. What is wrapper class? When did you use it in your project?

**Configuration**

1. What will you prefer among workflow and process builder?
2. Scenario based question on workflow, trigger and process builder
3. If we move the workflow and process builder logic to trigger, will it help? And how?
4. On configuration side, what are you worked on?
5. How do you share the record using Apex?
6. How would you assign the record to bulk users?
7. When we use profile and permission set

**Latest Features of SF**

1. Have you worked on Platform event?
2. Any knowledge on event bus

**Lightening**

1. What is complex lightening component you worked on?
2. What does simple lightening component consist of? Does it follow MVC? What is component bundle?
3. If you want to write client-side logic, where can we write?
4. What are the working hours you preferred?
5. If there are status call at 10 then are you comfortable

**Interviewer : Sridhar**

1. What are the responsibilities of Tech Lead?
2. What are you are strong in -backend or frontend
3. What areas you know in lightening
4. Asked Scenario based question related
   1. how to handle 500000 records of Account,
   2. If you have 500K accounts, which you are updating through batch, and you have trigger on account which is having the future method. So will that work? What changes should be done to avoid future here? (check for batchable)
5. Can you call Async from Sync method?
6. If you can’t call future method from batch job then what will you do
7. What is Batchable in batch job
8. In 8x8 is using SF from last 15 years
9. When should you use Batch jobs
10. Scenario based question -
    1. Suppose Account object is related with some custom object ACC.
    2. If the record in custom object ACC is updated, then it should update the record in Account object
    3. If there are 500000 records in Account object, then how will you do that?
11. What is nonselective query in Salesforce
12. Is there any limit on no of records to be processed?
13. Have you used query plan?
14. What is indexing
15. What are the fields in SF can automatically indexed?
16. How does OWD works in SF?
17. There are 2 Sales rep and they should not see each other’s record, but system admin should see all records
18. What is recursive trigger
19. In VF page what is heap size
20. How to minimize heap size – SOQL for loop
21. If you use SOQL for loop, then are there any limit?
22. Have you done any kind of code review? Have you found any issues?
23. Have you come across any interesting problem may be in customization?
24. How many view states are there?

**Interviewer : Sandip Badve**

1. Tell me about your self
2. What is CPQ
3. What is QTC – Quote to Cash
4. What do you know about 8x8
5. What is UCAAS and CAAS
6. Should listen the question first.. don’t interrupt the interviewer
7. What is part of CaaS
8. What is the use case for CAAS? Who can use that?
9. What is CPASS?
10. Please give the use case where we can use CPASS
11. How familiar with Scrum or Kanban
12. Difference between Scrum and Kanban
13. How do you regulate the tickets in Kanban?
14. What is SCRUM? Explain in layman’s language
15. How long is your project sprint? Please explain the sprint cycle.
16. What is Sprint 0
17. What is part of sprint 0
18. Why some of the project have Sprint 0?
19. How you do story pointing? – Could not answer? Explained how to create story?
20. How do you calculate velocity of the Sprint?
21. What role are you playing in current Project?
22. How big is the team?
23. Do you do code reviews
24. What are you looking in code reviews? Tell 4-5 points
25. What is optimiser report in Salesforce do?
26. Have you run optimizer report?
27. In Salesforce how can you optimise Hardcoded URLS?
28. Have you created domain name?
29. Have you googled any idea that you implemented in your personal or professional life
30. What question do you have for me?